



## CASE STUDY: Landmark Chambers

Landmark is a leading London barristers' chambers that specialises in planning, property, public and environmental law. It is consistently ranked at the top of The Legal 500.

MBM Omega has been meeting most of Landmark Chambers' general workplace requirements since 2014 and provides a wide range of products and services including items pertinent to the legal sector.

Individual projects carried out during this tenure have included the opportunity to refurbish and re-fit out their 1st and 2nd floors of their Fleet Street offices.

Following review meetings with the account management team at MBM Omega and contract owners at Landmark, a requirement was evident for a competitive solution for their pending refurbishment - which was a project put on hold due to previous suppliers' inadequate proposals causing doubt and therefore inertia for moving the project forwards.

Handed over to MBM Omega's project team, headed by Mike Waller, and supported by MBM Omega managing director James Morton, inception meetings were arranged with the stakeholders at Landmark.

Briefs were taken and initial concepts and designs drawn up to be discussed with the client. There followed several project meetings to fine-tune the requirement, prepare renders and sample key materials for approval prior to tendering.

The tender pack was prepared and various parties invited to submit proposals. MBM Omega were able to demonstrate an

in-depth understanding of the practical use of space along with the aesthetics required to give an overall look and finish the client had envisaged.

Matthew Holloway, Senior Fees Clerk, Landmark Chambers comments: "It was also important to us that we had a turnkey solution with our chosen partner helping us specify, source and install our new office furniture. After a rigorous selection process, we engaged MBM Omega."

"Excellent project management is key to the success of delivering what we have promised. Ensuring it runs on time and within agreed budgetary parameters gives clients confidence" comments James Morton. "With such experienced personnel as Mike heading the team, with his 30 years of experience in the fit-out and refurbishment industry, any unforeseen matters arising which can cause delays are communicated effectively and efficiently with the client, to ensure any potential disruption is kept to an absolute minimum and in most cases mitigated."

Once the last workmen are off site the job is not finished! The project team ensure thorough post-implementation snagging is carried out in a timely manner and nothing is signed off until the client is satisfied, in fact, delighted with the outcome.

"This was an exciting project to lead and while there were challenges along the way, the team addressed them in the usual manner - with a can-do attitude to ensure

that project runs to time." Comments Mike. "If I needed to pull in more resource at critical times, then it was done. Overall I was extremely pleased with the outcome and even happier the client was so delighted! That's what makes those early mornings still worth it!"

Matthew continues, "The team at MBM Omega really listened to our needs, made valuable recommendations and delivered the project on time and within the agreed budget. The contacts were friendly, professional and kept us informed throughout. We are thrilled with the end result!"

"Having recently renewed the lease to our offices, we decided to invest in refurbishing the office interiors. Critical to us was to bring onboard a supplier that was able to accurately reflect Landmark Chambers' strong reputation. Also, it was vital we found a provider that was able to manage and deliver our multi-faceted specification including the M&E, carpeting, partitioning, washrooms, kitchen and breakout areas all refitted with interior decoration."

Matthew Holloway, Senior Clerk,  
Landmark Chambers



URS is a member of Registrar of Standards (Holdings) Ltd.



MBM Omega holds the internationally recognised ISO 9001:2015 (quality) and ISO 14001:2015 (environment) accreditations. MBM Omega also holds the Alumus SafeContractor certificate of accreditation (certificate number W13117)

brighter business

t: 020 8899 1100 e: hello@mbm-omega.co.uk w: mbm-omega.co.uk